

# 2023/2024





# About

The Ted Rogers Investment Council (TRIC) is a student organization at the Ted Rogers School of Management. TRIC's vision is to empower and provide students with the fundamental skills required to excel in finance and capital markets.

## **Overview**

TRIC encourages learning and growth at an early career stage. Our vision for student growth takes a multi-faceted approach:







Academic



Social



## **Available Positions**

#### **Investment Council**

The investment council has approximately thirty analysts and six portfolio managers of every knowledge level and background. The investment council covers six sectors and works diligently throughout the semester in preparation of a comprehensive investment presentation emulating the investment analysis process.

Hiring cycles for the *Investment Analyst* role occur a week prior to the Fall and Winter semesters. Please see our <u>Instagram</u>, <u>LinkedIn</u>, or visit our <u>website</u> for specific dates.

#### **Executive Team**

The executive team oversees the group's corporate relations, finance, marketing, and portfolio management teams. Additionally, the executive team organizes educational workshops and networking events for the Investment Council and the Ted Rogers School of Management to offer students the opportunity to gain relevant industry insight and develop their professional networks within capital markets. Available positions will fall within the following operations:

- Marketing
- Finance
- Corporate Relations
- Human Resources
- Events



## Qualifications

As an intensive group, TRIC is committed to fostering a deep and comprehensive grasp of the financial markets and investing among students through immersive learning experiences. Our unique approach encompasses hands-on involvement in managing a simulated portfolio, conducting thorough security analyses, engaging in insightful industry panel discussions, and benefiting from specialized career advisory sessions. We take immense pride in showcasing the remarkable accomplishments of our members and our dedicated support team.

We are seeking versatile, motivated, and eager individuals to join our dynamic team. While

prior experience in finance is not obligatory, we do expect a fundamental grasp of financial

concepts and an awareness of recent market developments.



# **Application and Interview Process**

The interview process will consist of a written application and two rounds of interviews.

The first-round interview will consist of a mix of behavioural and technical questions followed by a stock pitch.

The second-round interview will build on the first-round format, with a deeper dive into behavioural and technical questions.

# **Sample Interview Questions**

### **Behavioural**

## **Business Strategy/Market**

- Why do you want to join the Ted Rogers Investment Council?
- What value do you think the group can bring to you, and you can bring the group?
- What do you want to do after undergrad, what career do you see yourself in?
- Can you tell us how you plan to balance your academic workload, extracurricular activities, and TRIC responsibilities?

- Financial statements (IS, BS, CF) what are the main line-items, how are these statements connected, what purpose does each of them serve?
- How would a \$10 increase in COGS affect all 3 statements?
- What is Enterprise Value, what is its purpose, and how does it differ from Equity Value?
- What are the 3 valuation methodologies (DCF, Comparables, Precedents) and the principles behind them?
- Free Cash Flow calculations (from EBIT, EBITDA, and Net Income).



Additionally, please be up to date with the markets as a portion of your interview will be a conversation on your views / opinions on the markets.

Please have a look at the resources below:

1. <u>http://www.ibankingfaq.com/category/interviewing-technical-questions/</u>

2. <u>https://www.wallstreetprep.com/blog/finance-interview-questions-and-answers</u>

3. <u>http://www.streetofwalls.com/finance-training-courses/investment-banking-overview-and-behavioral-training/investment-banking-interview-questions/</u>

## The Stock Pitch

We ask that each candidate prepare a 2-3 minute oral stock pitch indicating a buy or sell using

the following framework:

#### <u>Company Overview:</u>

Brief description of the company that conveys a clear understanding of the business model

#### Industry Overview:

Discussion on industry drivers and participants

#### Investment Thesis:

Why is this stock "the one to buy/sell" and what is the market not seeing or under/overestimating

#### Valuation:

Simple comparables valuation using multiples such as EV/EBITDA, P/E, etc. (Yahoo Finance as a source is acceptable)

#### <u>Risks, Mitigants, Catalysts:</u>

What could undermine your thesis or the company's business model, what mitigants are in place to make this unlikely, and what could propel the stock to reach your targeted valuation?



## **Benefits of Joining**

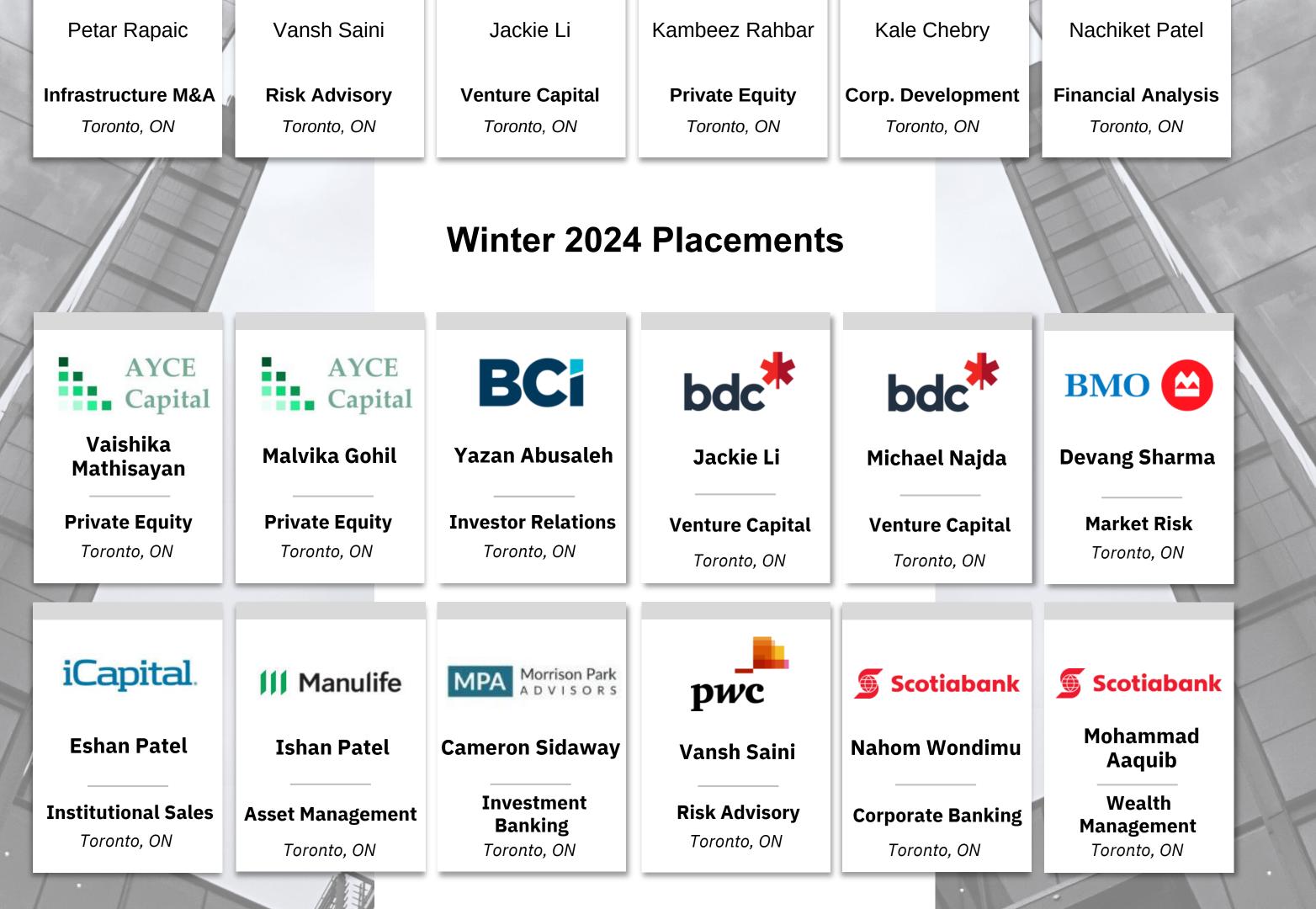
Along with the numerous networking opportunities, TRIC compliments academic finance education by providing students with a dynamic and inclusive learning environment that fosters innovation, critical thinking, and real-world financial expertise. We aspire to produce graduates who not only understand the intricacies of finance but also drive positive change in the financial industry and beyond.



## **Industry Placements**

# Fall 2023 Placements

RBC			NATIONAL BANK		III Manulife		III Manulife	
Vedansh Gandhi	Anh Trar	Anh Tran Asset Management Toronto, ON		Andrew Vigliatore Investment Banking Toronto, ON		han Patel	Filip Nguyen	
Sales & Trading Toronto, ON	-					<b>Management</b> Foronto, ON	<b>Treasury</b> Toronto, ON	
KPMG	pwc	b	dc*	A Ca	YCE apital		QUESTRADE	





Ted Rogers Investment Council

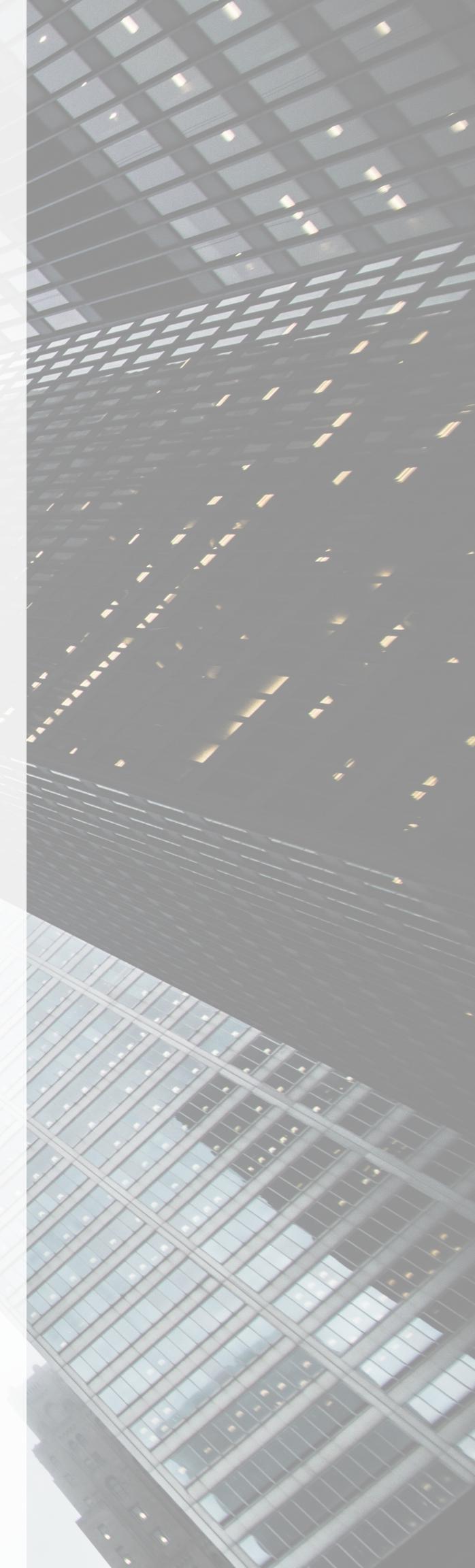
# **Contact Us**

For additional details regarding the Ted

Rogers Investment Council, please visit our website.



@trinvestmentcouncil





# tedrogersinvestmentcouncil



# tedrogersinvestmentcouncil.com



executives@trinvestmentcouncil.com